

the **Ounce**

ANNUAL REPORT 2011

educate

teach

reach

provide

partner

train

advocate

evaluate

serve



Duncan briefs Early Learning Challenge at Ounce luncheon

At the Ounce's 2011 "It's Good Business to Invest in Young Children" luncheon, keynote speaker US Secretary of Education Arne Duncan briefed nearly 700 event attendees about plans for the federal Early Learning Challenge. Weeks after the April 13 event, the Obama administration announced details of the \$500 million competitive state grant. The Ounce helped shape Illinois's application for funds, and the First Five Years Fund, together with BUILD, launched the Early Learning Challenge Collaborative to support other states applying for grants.

New leadership at the Ounce

Diana Rauner succeeded Harriet Meyer as president of the Ounce of Prevention Fund on January 1, 2011. During her 20-year tenure, Meyer established the Ounce as a national leader in advocating for and providing early childhood education.



Harriet Meyer (left) and Diana Rauner



Nurse-Family Partnership program opens

To help pregnant teens in Chicago give their babies a healthy start, the Ounce partnered with Mercy Hospital and Medical Center to open a home-visiting program serving 100 low-income families. The program incorporates the Nurse-Family Partnership model, which has demonstrated results in improving prenatal health and increasing children's school readiness. It will be the first Nurse-Family Partnership program in Chicago, and only the third in Illinois.

Ounce launches Center-Based Training Institute

In 2011, the Ounce launched the Birth-to-Three Center-Based Training Institute as a pilot program to increase the quality of care, education and family support at early childhood centers in the Chicago area. The year-long pilot program trains and mentors teachers, family-support staff and administrators at four centers that serve 141 children ages birth to three. The program addresses the lack of professional-development programs for the early childhood field that focus on working with infants and toddlers.

Campaign for Early Learning surpasses fundraising goal

Generous investments from supporters helped the Ounce surpass its \$15 million goal for the Campaign for Early Learning. We raised nearly \$15.6 million to advance important work at the Ounce. Campaign contributions funded construction of the new Educare Family Center in Chicago, which provides space to expand programs for parents during—and after—their children's attendance at Educare.

Contributions also helped fund the Early Math Initiative, which implements effective strategies for promoting early math skills among young children, as well as the Ounce's Birth-to-Three Center-Based Training Institute, a professional-development model that will raise the quality of early childhood programs in Illinois. Finally, the campaign strengthened the Ounce's communications and advocacy efforts to increase awareness and support for early childhood education.



The Educare Family Center

Three Educare schools break ground

Construction began in 2011 on Educare of Washington, DC, a few miles from the nation's Capitol. The new school will demonstrate to federal policymakers and elected officials how quality early learning investments can narrow the achievement gap for children in poverty. The state-of-the-art school is scheduled to open in 2012 and will serve 171 children and their families.

Educare Arizona broke ground in September 2010, with key supporter Steve Nash of the National Basketball Association's Phoenix Suns on hand.

Drawing attention to the fact that 40 percent of the nation's children in poverty live in suburban communities, the first suburban Educare, Educare of West DuPage, broke ground in West Chicago, Illinois, in April 2011.



Gold-standard research study begins at Educare

The Ounce launched a randomized control evaluation of the Educare model this year. Five Educare centers, including Educare of Chicago, recruited families with children younger than 18 months to participate in the study. One group of children will participate in Educare, while a control group of children will receive services as usual in their communities. By tracking the educational outcomes of both groups, we will measure the benefits, impact and costs of the Educare model.



Nastassia Jackson

Educare of Chicago mother attends White House briefing

Nastassia Jackson, whose three-year-old twin sons attend Educare of Chicago, participated in the 2011 White House Community Leaders Briefing Series in Washington, DC, to talk about the parent-teacher council she chaired in her sons' classroom. Educare teachers Gloria Sterling, Sherrell Carr and Sharon Teamer launched the Classroom Vision Council in September 2010 to give parents a chance to work directly with teachers on curriculum and activities. At the August 26 briefing, Jackson talked about the success of the council with officials from the White House and the Department of Education, as well as community leaders from around the country.

First Five Years Fund helps move early learning to the forefront of the national conversation

The First Five Years Fund launched the Our Head Start campaign, collecting stories of successful Head Start alumni and posting them to a new website. Contributor Chuck Mills, a former Marine One pilot and successful banker, was invited to testify before a US Senate subcommittee on funding for federal early learning programs.

A First Five Years Fund animated video, *Early Learning Matters*, garnered national exposure on the JumboTrons in New York's Times Square and at a Phoenix Suns basketball game.

Invest in US, the First Five Years Fund's interactive exhibit about early learning, traveled to 11 cities, reaching thousands of legislators, business leaders, philanthropists, journalists, early learning practitioners and advocates.

The First Five Years Fund also hosted two briefings in Washington, DC, covering the business imperative of early learning programs and early learning in the Elementary and Secondary Education Act reauthorization.



The First Five Years Fund video in New York's Times Square



New federal investment in home-visiting programs

The Ounce learned that a randomized control evaluation of our doula home-visiting model will be funded by the State of Illinois's application for a competitive grant funded through the Affordable Care Act. The state will receive \$2.9 million for the next four years to fund the doula home-visiting evaluation and to expand doula services to 200 young parents throughout the state. The three-year study, conducted by the University of Chicago, will enroll 300 families. It will evaluate the effects of doula home-visiting programs on child development and add new research to the field to support early interventions.

Statement of Financial Position

Preliminary and Unaudited
Year ended June 30, 2011

ASSETS	Ounce	Bounce DC*	FFYF**	Total
Current Assets				
Cash and cash equivalents	\$2,795,236	\$14,616,200	\$354,756	\$17,766,192
Board-designated cash equivalents	0			0
	<u>2,795,236</u>	<u>14,616,200</u>	<u>354,756</u>	<u>17,766,192</u>
Accounts receivable—governmental agencies and others	8,184,568		15	8,184,583
Pledges receivable, current	2,648,250	225,326		2,873,576
Deposits and prepaid expenses	170,703	210,266	7,215	388,184
	<u>13,798,757</u>	<u>15,051,792</u>	<u>361,986</u>	<u>29,212,535</u>
Total Current Assets				
Investments				
Board-designated	20,220,124			20,220,124
Other	2,079,511			2,079,511
	<u>22,299,635</u>	<u>0</u>	<u>0</u>	<u>22,299,635</u>
Total Investments				
Pledges Receivable, Net of Current Portion	210,991			210,991
Property, Plant and Equipment, Net	7,215,141	2,200,121	40,423	9,455,685
	<u>7,426,132</u>	<u>2,200,121</u>	<u>40,423</u>	<u>9,666,676</u>
Total Assets				
	\$43,524,524	\$17,251,913	\$402,409	\$61,178,846
Liabilities and Net Assets				
Liabilities				
Accounts payable	\$6,617,787	\$835,752	\$405,039	\$7,858,578
Deferred revenue	1,750			1,750
	<u>6,619,537</u>	<u>835,752</u>	<u>405,039</u>	<u>7,860,328</u>
Total Current Liabilities				
Other liabilities	732,155			732,155
	<u>7,351,692</u>	<u>835,752</u>	<u>405,039</u>	<u>8,592,483</u>
Total Liabilities				
Net Assets				
Unrestricted				
Undesignated	9,339,514		40,423	9,379,937
Board-designated	4,370,644			4,370,644
	<u>13,710,158</u>	<u>0</u>	<u>40,423</u>	<u>13,750,581</u>
Total Unrestricted Net Assets				
Temporarily restricted	7,776,026	16,416,161	-43,053	24,149,134
Permanently restricted	14,686,648			14,686,648
	<u>22,462,674</u>	<u>16,416,161</u>	<u>-43,053</u>	<u>38,835,782</u>
Total Net Assets				
	36,172,832	16,416,161	-2,630	52,586,363
Total Liabilities and Net Assets				
	\$43,524,524	\$17,251,913	\$402,409	\$61,178,846

Statement of Activities

Preliminary and Unaudited
Year ended June 30, 2011

Revenue and Other Support***	Unrestricted	Temporarily Restricted	Permanently Restricted	Total
Illinois Department of Human Services	\$10,979,503			\$10,979,503
Illinois State Board of Education	1,707,451			1,707,451
Illinois Department of Healthcare and Family Services	0			0
US Department of Health and Human Services	14,588,531			14,588,531
US Department of Agriculture	108,151			108,151
Chicago Public Schools	2,171,665			2,171,665
Corporations, Foundations, Trusts	1,182,993	22,138,247	96,659	23,417,899
Individuals	390,280	42,500	44,802	477,582
Interest, Investment Income and Other Revenue	3,093,766			3,093,766
Total Revenue and Other Support	34,222,340	22,180,747	141,461	56,544,548

Expenses

Program Services

Child and Family Support Services	\$7,700,028			\$7,700,028
Illinois Birth to Three Institute	3,867,122			3,867,122
Program Services Sites–Pass Through	15,319,705			15,319,705
Research	920,698			920,698
Kids PEPP	1,102,582			1,102,582
National Consultation	2,021,096			2,021,096
Bounce Learning Network	2,376,964			2,376,964
Bounce Network, LLC	446,339			446,339
Special Projects/Program Innovations	1,167,252			1,167,252

Subtotal	34,921,785			34,921,785
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Bounce DC *	1,150,205			1,150,205
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First Five Years Fund **	3,478,406			3,478,406
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Total Program Services	39,550,396	0	0	39,550,396
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Supporting Services

General and Administrative Activities	\$4,888,932			\$4,888,932
Fundraising and Special Events	1,011,993			1,011,993

Total Supporting Services	5,900,926			5,900,926
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Total Expenses	\$45,451,322	\$0	\$0	\$45,451,322
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* Bounce DC, a 501(c)(3) supporting organization of the Ounce of Prevention Fund, was established to support the development of Educare of Washington, DC. Bounce DC is entirely funded through restricted private donations.

** First Five Years Fund aims to focus resources and attention on the need for quality early learning, care and education for children birth to five. First Five Years Fund is entirely funded through restricted private donations.

*** Includes restricted and multi-year pledges, including pledges to the Ounce Campaign for Early Learning, recognized in FY2011.

2011 Annual Fund

July 1, 2010 through June 30, 2011

LEADERS \$100,000 AND ABOVE

Anonymous
Birth to Five Policy Alliance
The Buffett Early Childhood Fund+
CME Group Foundation+
Early Childhood Funders'
Collaborative/BUILD
Finnegan Family Foundation
Bill & Melinda Gates Foundation
Grand Victoria Foundation
Harris Family Foundation+/
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Pam and Dr. Joe Szokol
The Irving Harris Foundation+
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George Kaiser Family Foundation
W.K. Kellogg Foundation
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Family Foundation
Robert R. McCormick Foundation+
Harriet and Ulrich Meyer+
Pritzker Children's Initiative
Diana and Bruce Rauner+
W. Clement & Jessie V. Stone
Foundation
Helen and Sam Zell+

BENEFACTORS \$50,000-\$99,999

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The Boeing Company+
Evanston Community Foundation
JPMorgan Chase & Co.+
PNC+
Polk Bros. Foundation
J.B. and M.K. Pritzker Family
Foundation+
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MAJOR DONORS \$25,000-\$49,999

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Anonymous
Jacolyn and John Bucksbaum+
Crain's Chicago Business+
D & R Fund
Pew Charitable Trusts/Pre-K Now
Prince Charitable Trusts
Kate and Howard Siegel+

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Foundation/Patti and Allen
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July 1, 2010 through June 30, 2011

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Ralph Kinser

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In memory of Sylvia Baskind

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∞ Deceased

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As a public-private partnership, the Ounce of Prevention Fund leverages private capital to develop and evaluate new early childhood program and policy initiatives, and public dollars to bring successful programs to scale. The generosity of our private donors is critical to our success in improving the lives of the children and families we serve.

Thanks to the investment of many friends and supporters, the Ounce surpassed its \$15 million Campaign for Early Learning goal, raising nearly \$15.6 million to advance

important work to narrow the achievement gap and help young, at-risk children and their families create a pathway out of poverty. The campaign provided new development capital to construct the Family Center at Educare of Chicago; seed several important program and quality-improvement initiatives; and strengthen our capacity to build increased awareness and support for early childhood education.

We are grateful to the following donors who contributed to the Ounce Campaign for Early Learning.

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We are grateful to the following donors who have made generous donations to Bounce DC, through which the Ounce is leading efforts to bring Educare to the nation's capital and fuel efforts to improve the quality of birth-to-five early learning programs more broadly in the District of Columbia. Educare of Washington, DC will open in spring 2012 in the Parkside/Kenilworth community in Washington, DC, just three miles from Capitol Hill, where the need for effective early education programs is great. Educare of Washington, DC will send a compelling message to federal policymakers about the need to increase investments in early learning for our country's most at-risk young children.

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- 9 It Takes A Village Early
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4020 West Division Street
Chicago, Illinois 60651
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- 15 Casa Infantil
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Childhood Center
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(773) 782-8459

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- 18 Mitzi Freidheim Englewood
Child and Family Center
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Chicago, Illinois 60636
(773) 476-6998

- 19 Viva Home-Based
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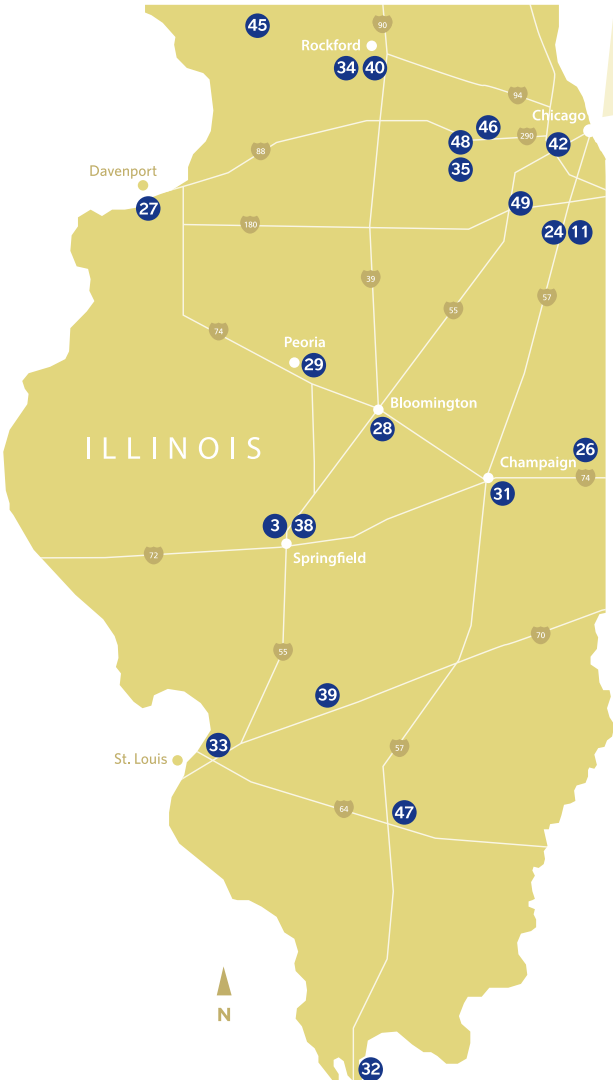
- 23 Advocate Illinois Masonic
Medical Center (HFI) (D)
3040 North Wilton Avenue, 2nd Floor
Chicago, Illinois 60657
(773) 296-5943

- 24 Aunt Martha's Youth Service
Center (PTS-HFI) (D)
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Families Illinois
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Park Forest, Illinois 60466
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- 25 Catholic Charities of the
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Parenting Program
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Good Beginnings-Teen Parenting
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- 27 Child Abuse Council (HFI) (D)
Rock Island County Doula Program
400 16th Street
Rock Island, Illinois 61201
(309) 786-1466



- 28** Children's Home + Aid Society (HFI) (D)
The Children's Foundation of Children's Home + Aid
Healthy Start Doula Program
403 South State Street
Bloomington, Illinois 61701
(309) 834-5211
- 29** Children's Home Association of Illinois (PTS-HFI) (D)
Children's Home Good Beginnings
404 Madison Avenue
Peoria, Illinois 61603
(309) 834-5211
- 30** Christopher House (PTS-PAT) (D) (IMH)
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2507 North Greenview Avenue
Chicago, Illinois 60614
(773) 472-1083
- 31** Community Elements (PTS-PAT)
Healthy Young Families
1801 Fox Drive
Champaign, Illinois 61820
(217) 693-4537
- 32** Community Health and Emergency Services Inc. (PTS-HFI)
New Start Healthy Families of Illinois
13245 Kessler Road
Cairo, Illinois 62914
(618) 734-4534
- 33** Comprehensive Behavioral Health Center (PTS-PAT)
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- 34** Easter Seals Children's Development Center (PTS-HFI) (D) (IMH)
Teen Family Support Program
650 North Main Street
Rockford, Illinois 61103
(815) 965-6745
- 35** Family Focus-Aurora (PTS-HFI)
Healthy Families Aurora/
Parents Too Soon
550 Second Avenue
Aurora, Illinois 60505
(630) 844-2550
- 36** Family Focus-Englewood (PTS-HFI) (D) (IMH)
Healthy Families Illinois
326 West 64th Street, Suite 305
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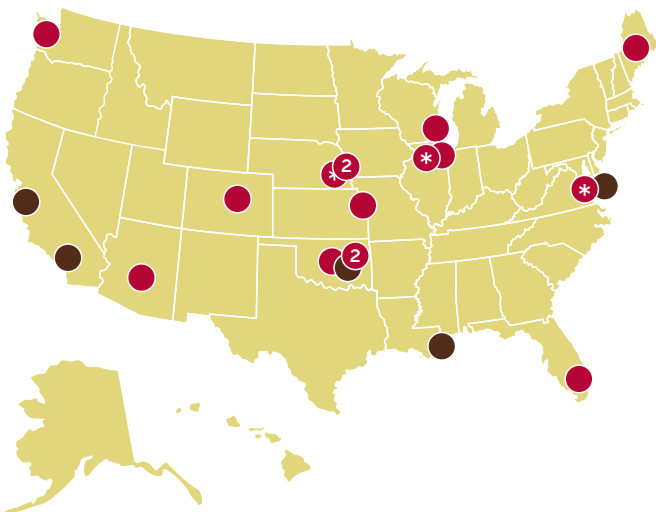
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- 37 Family Focus-Lawndale (PTS-PAT)
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Teen Parent Services
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(773) 722-7440

- 42 Mercy Family Health Center (PTS-NFP)
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- 43 New Moms Inc. (PTS-PAT)
New Moms
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(773) 252-3253
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Unidos Formando Un Futuro
2319 South Damen Avenue
Chicago, Illinois 60608
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- 45 Stephenson County Health Department (HFI) (D)
Doula Program
10 West Linden Street
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(618) 242-5600
- 48 Visiting Nurse Association of Fox Valley (HFI) (D) (IMH)
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Aurora, Illinois 60506
(630) 978-2532
- 49 Will County Health Department (HFI) (D)
501 Ella Avenue
Joliet, Illinois 60433
(815) 727-8527
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Young Parents Program
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